

Mergers & Acquisitions

In the highly regulated, increasingly consolidated healthcare industry, Nelson Hardiman has attracted national attention for our support for some of the largest mergers and acquisitions actions. We play a key role in large hospital mergers and acquisitions, massive skilled nursing combinations, home health and hospice transactions, and transactions in behavioral health (including substance use disorder (SUD) treatment facilities, mental health programs, psychiatric hospitals, and autism (ABA) programs). We bring a strategic perspective to buying and selling, from negotiating letters of intent and structuring deals to negotiating transaction terms, diligence, and closing. We are well versed in both core corporate issues, as well as the underlying regulatory issues that drive and inform healthcare transactions of all sizes and in all parts of the industry.

The lawyers in our transactional practice group represent healthcare organizations in complex mergers and acquisitions and draw on their experience in hospital management, corporate finance and banking, and prior work with global law firms. Our clients include healthcare entities, life sciences, and telehealth companies, and international investors seeking cross-border healthcare acquisitions. Some of the most discerning entities in healthcare turn to Nelson Hardiman for advice on structuring, negotiating, documenting, and closing M&A deals.