

## Organizational and Corporate Structuring

Entrepreneurial clients frequently turn to Nelson Hardiman in considering new ventures, and clients of all sizes – including many public companies – turn to Nelson Hardiman to structure new service lines and products. Although the driver is often our reputation for deep familiarity with the trajectory of healthcare and life science ventures, including our work from “Day One” with companies that have gone on to public listing, public company acquisition, and other liquidity events. Although many people think of us for “regulatory” aspects of venture strategy (such as corporate practice of medicine compliance), Nelson Hardiman also has significant expertise in fundamental questions of organizational and corporate structure. Far too many founders do not sound advice on the right organizational structure and pay a price for inadequate planning as the venture proceeds in unforeseen problems. Nelson Hardiman takes pride in thinking through business structure, making recommendations, and performing the necessary corporate work to put companies on a sound organizational and financial footing. In recent years, we have added senior corporate experience to ensure that clients get their corporate work done “right”.

For transactions involving professional services (from telehealth to traditional physician practices), Nelson Hardiman is on a short list of the most expert firms in the country on corporate practice of medicine issues that drive the use of the professional corporation-management service organization (PC-MSO) structure. Our attorneys have been called in on numerous transactions to fix problems created by law firms with an insufficient understanding of the essential compliance issues that drive these transactions.