

## **Evolution in Meeting Healthcare Provider Needs**



The April 9th Los Angeles Daily Journal reports on evolutions in

the healthcare legal marketplace, focusing on Nelson Hardiman and its recent alliance with Epstein Becker & Green. Over the past decade, significant numbers of physicians have migrated from self-employment in solo and small groups towards larger organizations, including Accountable Care Organizations (ACOs) and hospitals. According to a February 13, 2014 New York Times article, the American Medical Association (AMA) reports that roughly 60% of physicians are now employees rather than independent. This shift in physician practice has affected boutique healthcare law firms like Nelson Hardiman. The article quotes firm managing partner Harry Nelson on the need to broaden regulatory expertise to meet more complex needs of healthcare organizations today, from the ability to guide clients on telehealth, medical technology, and FDA issues to the Stark/Anti-Kickback aspects of collaborative ventures. Nelson Hardiman has expanded to representation of both a much broader range of healthcare provider types over the past decade and a broader range of issues, such as managed care and health privacy and data security. "Nelson Hardiman continues to lead the way to the future of healthcare," said firm partner Mark Hardiman.

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