

Joshua G. Singer

Partner

T: [310.203.2800](tel:310.203.2800)

F: 310.203.2727

jsinger@nelsonhardiman.com



Joshua Singer is a corporate transactional and regulatory attorney with significant expertise navigating healthcare and life sciences regulatory compliance and licensing issues. He brings particular experience to the firm related to the highly-regulated cannabis industry and related business issues, and works with client to navigate the complex maze of state laws and municipal regulations.

Cannabis Law

Josh has spent years of focus on the regulations that govern cannabis licensing and compliance in California and nationally. He has been personally responsible for securing hundreds of cannabis and other licenses for clients. He also counsels clients on managing the conflicts that exist between federal and state laws and municipal ordinances for cannabis manufacturers, cultivators, retailers, distributors, investors, and ancillary services around finance and tax issues. Josh is intimately familiar with the nuances of California law governing the multi-million dollar legalized cannabis industry, particularly in the Greater Los Angeles area. He thrives on the challenge of navigating 50 sets of state laws and countless municipal ordinances, and clients rely on his legal counsel to guide cannabis operations in multiple states and jurisdictions.

Focused on staying ahead of the competition in the race to be first to market, clients in the cannabis industry need Josh's legal counsel to mitigate risk and keep them informed on the full spectrum of legal issues around business, product liability, finance, operations, and tax matters. Josh navigates applicable laws on the ever-evolving regulatory front, advises on corporate business models and ensures regulatory compliance. His knowledge and experience make Josh a trusted advisor assisting a wide range of clients through the complex license process, adhering to local and state cannabis regulations, and providing legal counsel on business operations, corporate transactions, and tax laws.

Healthcare/Life Science Regulatory, Business and Tax Experience

Unlike many industry attorneys, Josh brings a broader understanding of health and wellness products and services, including FDA matters, offering greater depth in strategy and options for clients, along with corporate transactional, business formation, and tax counsel. Josh holds a Tax LLM degree, making him uniquely qualified to advise on tax liabilities under state and federal law to maximize tax efficiencies.

Accolades

Best Lawyers named Josh to its Ones to Watch list for 2024.

Background

Prior to law school, Josh worked on the Bloomberg for Mayor campaign, drawing on an interest in public policy and legislative process. His background interpreting and advising on health and safety regulations has been useful in guiding client decision-making.

Outside the Firm

A dedicated fan of the New York Giants and New York Knicks, Josh equally enjoys cheering his three children to



their latest victories on and off the field. A dedicated family man, experimental cook, and Excel nerd, he spends his free time relishing these pursuits and the comforts of home.

Practice Areas

- [Government Investigations](#)
- [Litigation](#)
- [Regulatory Compliance](#)
- [Transactions](#)

Credentials

Education

Loyola Law School, Tax LL.M.

Loyola Law School, J.D.

New York University, College of Arts and Sciences, B.A. (*Dean's List; Academic Scholar*)

Admissions

State Bar of California

Experience

- **Cannabis Licensing** Secured hundreds of legalized cannabis licenses for clients in Arizona, Florida, Illinois, Missouri, Nevada, New York, and New Jersey, with a focus on California and the Greater Los Angeles Area.
- **Cannabis Regulations** Advised cannabis industry clients regarding ongoing compliance with multi-jurisdictional cannabis regulations.
- **Corporate Transactions** Formed corporate entities and drafted documents such as bylaws and operating agreements.
- **Tax Law** Advised on corporate tax liabilities under state and federal law to maximize tax efficiencies.